



From the desk of ... Mr. Vijaya S. Iswara Creator of FastFix™ – The Complete Cargo Fixture System

## IN PHYSICAL DRY BULK OCEAN FREIGHT MARKETS

### YOU ARE A

		
Commodity Buyer	Commodity Seller	Trader / Charterer

### ACTIVE IN THESE COMMODITIES FOR PHYSICAL MOVEMENT

				
Iron Ore	Coal	Grain	HMS Scrap Metal	Fertilizers
				
Cement Clinkers	Minerals	Wire Rod	Rice	All Other Bulk

### AND WANT TO HIRE/CHARTER ONE OF THESE TYPES OF SHIPS

				
Cape size 144,000DWT +	Kamsar/Panamax 75,000DWT +	Supra/Handymax 55,000DWT +	Handy Size 30,000DWT +	General Cargo 10,000DWT +

THEN REGISTER AND LOG IN TO [WWW.FASTFIXINC.COM](http://www.fastfixinc.com)

  
 Advance Strategies  
 for Global Shipping  
**USE SUGGESTED PROCESS GUIDE**



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How much for Ocean Freight	Discuss Terms	Negotiate ONLINE	Strike a deal	Settle payments

**TO NEGOTIATE AND FIX OCEAN FREIGHT TERMS DIRECTLY WITH**

Competitive Broker	Ship Operator
Large Ship Broker	BIG Ship Owner

**AND SIGN**



**CHARTERPARTY CONTRACT AND SECURE OCEAN FREIGHT ON SPECIFIC SHIP FOR**

- Full Cargo (Full ship loads - PN# for Tracking) and - Part Cargo Orders (under 5,000mt - PN#)
- COA or Contract of Affreightment Orders (Large contracts over 100,000mt per year - PN#)
- Maritime Freight Bids (U.S Govt., U.N Aid, Corporate and other tenders - PN#)
- Time Charter Orders (Period charters of ships - TCPN#)

- Unique **PN#** (Full/Part/COA/MFB cargo orders) and **TCPN#** (Time Charter orders) assigned for easy **tracking**
  - Over 9000 Ports and maximum draft limitations
  - Letter of Credit Validation with 3,200 Global Banks and Settlements in 30 major currencies
  - Trade Genie™ (create a coherent global trade plan)
  - QuoteMaster™ (create an indicative freight Quote)
  - Post-A-Quote™ (indicative freight quotes posted directly by brokers/owners for charterers/cargo side view)
  - Level 2 Freight Quote (System generated indicative freight rate based on advanced proprietary algorithms)
  - Corporate Grids™ (manage multiple contracts that are of large and multi year in nature)
  - Port Connect™ (reserve a berth at load/discharge ports. Reduces global port congestion problem)
- and many more features to help you make informed decisions and to achieve best fixture every time



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## IN SECONDARY DRY BULK OCEAN FREIGHT MARKETS

### TWO CHANNELS TO HEDGE

<b>UNLOAD SIGNED PN# AND TCPN# CONTRACTS OF COMMODITY + FREIGHT / FREIGHT ONLY / DEADWEIGHT FROM PHYSICAL MARKET TRADES</b>		<b>HEDGE YOUR EXPOSURE IN COMMODITY + FREIGHT / FREIGHT ONLY / DEADWEIGHT WITH FUTURES CONTRACTS</b>	
<b>FOR PHYSICAL DELIVERY AT NOMINATED PORT</b>		<b>FOR FUTURES TRADING &amp; RISK MANAGEMENT</b>	

**ENTIRE GLOBE IS AVAILABLE IN WELL DEFINED MARITIME TRADING CLUSTERS**

**TRADE WELL DEFINED CLUSTERS – ESTABLISHED CONTRACT PAIRS**

**MANAGE COMMODITY + FREIGHT / FREIGHT ONLY/ DEADWEIGHT**

- 100 different dry bulk commodities
- 9 ship categories
- 18 DWT trading regions or MARITIME CLUSTERS
- 10,000 unique charts (user generated) that reflect true physical market conditions
- Settlements in 30 major currencies



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## IN DERIVATIVE DRY BULK OCEAN FREIGHT MARKETS



BUY/SELL CALL/PUT OPTIONS USE BLACK-SCHOLES OR BIONOMIAL PRICING MODELS



ENTIRE GLOBE IS AVAILABLE IN WELL DEFINED MARITIME TRADING CLUSTERS

TRADE WELL **DEFINED CLUSTERS** – ESTABLISHED **CONTRACT PAIRS**

CREATE **LIQUIDITY** – MANAGE FREIGHT **VOLATILITY** – IMPROVE **PROFITABILITY**

**MANAGE COMMODITY + FREIGHT / FREIGHT ONLY/ DEADWEIGHT**

- 100 different dry bulk commodities
- 9 ship categories
- 18 DWT trading regions or **MARITIME CLUSTERS**
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**7,000 SHIPS – 3BILLION METRIC TONS – ONE CENTRAL LOCATION WITH GLOBAL REACH**



**BUY ANYTHING – SELL EVERYWHERE – OCEAN FREIGHT UNLOCKED – GLOBAL TRADE DELIVERED**



**MANAGE RISK EXPOSURES – DECISIONS ALWAYS YOURS – ACHIEVE PEACE OF MIND**

**FASTFIX™ – THE REAL CHOICE**

Online DO-IT-YOURSELF solution for Global Dry Bulk Trades